



The Art of Selling Art

Bill H. Ritchie Jr.

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A 256 page guide written by an artist for all artists, crafts people and designers who either want to know more about selling their own work, the works of others, or who want to understand their dealers and representatives' work better. This book focuses on the relationship between the creative person and his or her audience, and who is striving to find a balance between production and livelihood. A 26-minute PC/DVD (CD/R) is also available on request, with the author highlighting each chapter.

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