



# Hard-Hat Productivity: The 9 Critical Factors for Maximizing Profits: The 9 Critical Factors for Maximizing Profits

*Norb Slowikowski*

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To be successful is to be productive. When we filter out all the roadblocks and unnecessary diversions that slow down Contractors, we are left with the main ingredient that makes great "Hard-Hat" companies tick: Productivity. Productivity is the effective utilization of resources to achieve the quantity and quality of output within specific time frames. When you break it down, productivity is defined by two main elements: What is effective: do the right things (process) What is efficient: do things right (quality) In short, if a company can be effective and efficient, it will be productive. The roadmap to that type of success is possible through the use of the 9 Critical Factors: Journey to Excellence Hard-Hat Basics Teamwork Leadership Organization Motivation Customer Satisfaction Developing People Managing Change.

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