



# **The Art, Process and Technique of Natural Stone Engraving: The Art, Process and Technique of Natural Stone Engraving**

*Randi L Hodges*

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## **The Art, Process and Technique of Natural Stone Engraving: The Art, Process and Technique of Natural Stone Engraving** Randi L Hodges

Not many people think of natural stone engraving as a business opportunity. Not many people think of natural stone engraving at all. With her new guide to engraving and the business opportunities that surround it, Randi L. Hodges has vowed to open readers' minds to the wonder and potential of natural stone engraving.

Hodges details her own journey out of sales and into the stone-carving business. She illustrates how rewarding the challenge can be and how successful someone can become with the right attitude and perseverance.

Hodges lists the four markets that have a great demand for natural stone engraving: the sign industry, the awards-and-personalization business, the monument industry, and professional sand carvers. Hodges includes information about reaching out to all four industries and how to tailor and sell your services to different customers.

*The Art, Process, and Technique of Natural Stone Engraving* is the perfect way to get started on a new journey. You never know where that journey will take you. Natural stone engraving could turn into a lifelong passion! Readers will find themselves inspired to create their own designs and begin their new business immediately.

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