

Selling Luxury Homes

Jack Cotton

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This new book explains how to become the real estate agent of choice to buyers and sellers of top-tier homes. Written by an expert with more than thirty years of experience, Selling Luxury Real Estate takes a step-by-step approach offering practical guidelines and proven methods for finding and cultivating high-end buyers and sellers. To be the best in the market means selling the best houses, and this book explains how to achieve that goal and succeed even in a difficult economy.



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